Fast-Class File

Client Data System

Volume 54: Business Contact Report

This Fast Class demonstrates one way of creating a dynamic report that will display all primary contacts for Business contacts captured in CDS. This report will also include a filter that will identify all Business contacts with 10 employees or less.

To build a filter that will identify Business contacts with 10 employees or less -

- From the main screen in CDS, select View in the Main Menu.
- Select Filters.
- Leave the search fields blank in the Find Filter window and click OK.
- In the Filter summary screen, click the Add button.
- Select the Business table in the Table Names window and click OK.
- With the Filter on Business window open, select the following criteria -
 - Column Name = Emp.
 - Value = **11**
 - Operation = Less Than
- After selecting criteria click Add.

Filter on Busine	ss - Untitleo		
Column Name Emp. ==== Emp. ==== < 11	Value –	11	Operation <u>E</u> qual <u>N</u> ot equal <u>G</u> reater than <u>L</u> ess than <u>R</u> ange
Add	Mod	<u>D</u> el Import	Link Operation
ОК	Cancel	Run	<u>⊥</u> ink <u>H</u> elp

Figure 1: The Filter on Business window (criteria added).

- With criteria entered in the Filter Criteria section of the Filter on Business window, click OK.
- Name the filter **Employees < 11** and click **OK**. Add a description if needed.
- The new filter will be added to the Filter summary screen.

To build a dynamic report that will identify the primary contact of Business records captured in CDS and incorporate the **Employees < 11** filter that will find all businesses with 10 employees or less –

- From the main screen in CDS, select **Reports** in the **Main Menu**.
- Select **Dynamic Reports**.
- Leave the search fields blank in the **Find Report Selection** window and click **OK**.
- In the **Report Selection** summary screen, click the **Add** button.
- Select the **Business** table in the **Select Primary Table** window of the **Report Definition Wizard** and click **Next**.
- Select the **Bus. Name**, **Contact**, and **Emp**. columns in the **Report Column Definition** window. Other columns may be added as needed.

Bus. Name	Contact	Emp.	All P
Columns Available Established ∧ NoOwners NAICS # Phone Privacy Mail Privacy E-Mail Privacy Referred By Review Date Fiscal Date Segment All E-mail Address ▼	Columns Selected Bus, Name Contact Emp. All Phones All Addresses Total SubTotal	Sort	By ection Agaending Descending

Figure 2: The Report Column Definition window (columns defined).

- When column definition is complete, click **Next**.
- Add the **Employees < 11** filter. Add any other filters as needed.
- Click Next.
- Accept the default settings in the Select Output Type window and click Next.
- Accept the default settings in the **Spreadsheet Output Settings** window and click **Next**.
- Name the report **Business Contact Report Employees 10 or less**. Add a description if needed.
- Select the **Run Time Filter** option to adjust filter parameters or change filters at run time.
- Click **Finish** to create the report.
- The Business Contact Report Employees 10 or less report will appear in the Report Selection summary.

To run the Business Contact Report - Employees 10 or less dynamic report -

- Select the **Business Contact Report Employees 10 or less** in the **Report Selection** summary.
- Click the Run button in the Report Selection summary toolbar.

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	Bus. Name	Contact	Emp.	All Phones	All Addresses					
	ABC Manufacturing	Christiansen, Carolina	6	Business (Pref) : (310)-237-4882. Fax : (310)-982-7437.	Business (Pref) : 55 N. Main Street, Pasadena, CA, 91106.					
	Joseph M. Ackerman, M.D., Ir	Ackerman, Joseph	4	Business (Pref) : (310)-839-3839.	Business (Pref) : 144 Wilshire Blvd. Suite 250, Los Angeles, CA, 90007.					
	Ace Building	Loader, Ken	9	Business (Pref) : (818)-957-7288. Fax : (818)-957-8827.	Business (Pref) : 8772 Colorado Ave., Glendale, CA, 91221.					
	Westlake Insurance Services	Smith, Margret	8	Business (Pref) : (323)-889-5547.	Business (Pref) : 773 W. Colorado, Los Angeles, CA, 90008.					
	Universal Insurance Agency	Halverson, Randall	5	Business (Pref) : (626)-785-4192.	Business (Pref) : 912 S. Euclid Ave, Pasadena, CA, 91106.					
	Lake Street Imports	Walsh, Regina	7	Business (Pref) : (626)-585-8879. Fax : (626)-585-9999.	Business (Pref) : 58 Lake Street, Pasadena, CA, 91106.					
	Plato Tea Importers	Whittaker, Florence	10	Business (Pref) : (323)-669-6655. Fax : (323)-669-8855.	Business (Pref) : 9809 Davis Lane, Los Angeles, CA, 90038.					

Figure 3: Results of the Business Contact Report – Employees 10 or less dynamic report.